

Quality Assurance Auditors & Industry Conference February 2023 | New Orleans, LA



Rail Supply Institute 2023

Donna Jacobi
Manager, Quality Systems
Amsted Rail Company, Inc.

MxV Rail is a subsidiary of the Association of American Railroads (formerly TTCI)

Overview

- Railway Supply Institute, Who We Are
- The Work of RSI's Quality Assurance Committee
- RSI Education and Training
- RSI Expo





Who We Are





Who We Are

Our 150+ member companies represent the broad span of the rail supply industry including:

- Locomotive & railcar builders
- Car owners
- Component suppliers
- Maintenance of way equipment builders and suppliers
- Communications, signal & train control suppliers
- Advanced technology companies





TRACKING THE POWER OF RAIL SUPPLY THE ECONOMIC IMPACT OF BAILWAY SUPPLIERS IN THE U.S.

The railway supply industry has helped to power the U.S. economy for nearly 200 years.

140,000

Miles of rail in North America

38,000 ===



Locomotives moving passengers and freight throughout the continent.

If the industry was represented as a U.S. city, it would rank

Largest Metropolitan Statistical Area (MSA) in the U.S.

	of U.S.\$
Providence, RI	\$80.2
Raleigh, NC	\$79.8
New Orleans, LA	\$77.2
Louisville, KY	\$75.0
Railway supply industry	\$74.2
Jacksonville, FL	\$71.5
Memphis, TN	\$71.5
Oklahoma City, OK	\$70.2
Honolulu, HI	\$64.8
Source: BEA, Oxford Economics	

\$10 billion invested

over the last decade to develop and implement positive train control (PTC)



contribution to U.S. GDP in 2017.

The railway supply industry

On average, they earned

\$78,800

By comparison, the average worker in the U.S. earned approximately \$55,400

> The railway supply industry supported an additional

workers in the wider economy, either in the supply chains of railway suppliers or through the wage spending of those employed by the firms themselves or their supply chains.

For every direct job in the railway supply industry, an additional

4.2 jobs

are supported elsewhere in the economy.

\$16.9 billion (\$)

Tax contribution in 2017.

This was made up of \$10.7 billion in federal taxes and \$6.2 billion in state and local taxes.

States where railway suppliers generate the largest impacts:



Texas \$15.1

California \$6.1

Illinois \$5.0

Pennsylvania \$3.7

New York \$3.1

Ohio \$3.0

Louisiana \$2.9 Oklahoma \$2.0

Indiana \$1.8

Florida \$1.7

veterans

employed in the railway supply industry.

4,000 corporate members









RSI Industry Committees

RSI Committees

- American Railway Car Institute
- Committee on Tank Cars
- Equipment Leasing Committee
- Exhibitor Advisory Committee
- Government and Public Affairs Committee
- Quality Assurance Committee
- Standard Coupler Manufacturers Committee
- State Tax Committee



Sheena Prevette
Director of Regulatory & Industry Affairs



Lee Verhey

Executive Director Committee on Tank Cars



Nicole Brewin
Senior Vice President of Government &
Public Affairs



RSI – Private Investment in Rolling Stock



North America – Industry Railcar Ownership

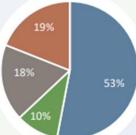
Approximately 1.6 million railcars

RAILROADS (19%)

- Ownership of railcars has been declining
- Virtually no tank car ownership due to complexities and regulations
- Focus of capital investment on infrastructure

LESSORS (53%)

- Shift from railroad- and shipperowned railcars to lessor market share
- Lessors dominate the tank car segment due to complex services and compliance requirements



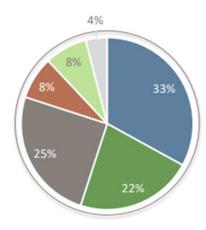
SHIPPERS (18%)

- Shipper market share has been relatively constant since 2008 at ~18%
- Alternative focus of capital on core business versus railcar investments

TTX (10%)

- Fleet is predominantly focused on intermodal, flat cars, and boxcars
- Overall market share has remained steady since 2008 at ~10% of the North American fleet

NORTH AMERICAN FLEET BY CAR TYPE



- 33% Covered Hopper
- 22% Open Top
- 25% Tank
- 8% Flat
- 8% Boxcar
- 4% Intermodal

Approximately 1.6 million railcars



UMLER as of January 2018



RSI Quality Assurance Committee





RSI Quality Assurance Committee



QAC Chair Donna M. Jacobi Manager, Quality Systems Amsted Rail Company, Inc.



Newsletter TAG Co-Chair Gary Alderson Manager, Quality Processes AllTranstek, LLC



QAC Vice Chair Margaret Zero Director, Quality Assurance GATX Corporation



M-1003 TAG Chair Dave Ronzoni Director, Railcar Regulatory Consultant AllTranstek, LLC



Education TAG Chair Jim Dinell Director, Technical Services AllTranstek, LLC



Newsletter TAG Co-Chair Alfredo Ricardo Quality & Regulatory Consultant AllTranstek, LLC





RSI Education TAG





RSI Education TAG

Two hands-on workshops will be held on Thursday morning:

- Bubble Leak Testing
- Ultrasonic Testing

Additional training is planned for later this year.

RSI Education TAG continues to focus on developing training not offered elsewhere.



Jim Dinell AllTranstek LLC



Steve McCullough AllTranstek, LLC



Jeff Cameron Union Tank Car

Bubble Leak Testing Workshop & Auditing AGENDA

- 1. Review of Basic Bubble Leak Principles and Auditing Concerns
- 2. Hands-on Demonstration of Proper Bubble Leak Inspection
- Set-Up
- Equipment
- Procedures
- Inspection
- 3. Open -Discussion









Ultrasonic Testing Workshop & Auditing

AGENDA

- 1. Review of Basic Ultrasonic Principles and Auditing Concerns.
- 2. Hands-on Demonstration of Proper UT Inspection.
- Set-Up
- Calibration
- Procedures
- Inspection
- 3. Open -Discussion











RSI QAC Newsletter TAG





RSI Quality Newsletter TAG

- RSI QAC Newsletter TAG continues to publish a quarterly newsletter
- The newsletter is now also available in Spanish!

on various quality related topics.



Gary Alderson AllTranstek, LLC



Alfredo Ricardo AllTranstek, LLC



RSI Quality Newsletter

Volume 12, 4th Quarter 2022

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compared to today.

presentations.

Page 7 – AAR Training dates

MEET THE RAILWAY SUPPLY INSTITUTE QUALITY ASSURANCE COMMITTEE

Submitted by Gary Alderson - AllTranstek, LLC

The Railway Supply Institute (RSI) Quality Assurance Committee (QAC) consists of members of the RSI who volunteer their time to maintain quality within the RSI, our members, and their suppliers. The current members of the committee are from different industry modes and have various backgrounds in Quality Assurance and related disciplines. The current members of the RSI (QAC are)

AllTranstek, LLC – Gary Alderson, Manager, Quality Processes
AllTranstek, LLC – Alfredo Ricardo, Quality & Regulatory Consultant
AllTranstek, LLC – David Romani, Director, Railcar Regulatory Compliance
American Industrial Transport Corporation, Jake Sternberg, Quality
Facineer

Amsted Rail – Tom Garner, Quality Assurance Manager Amsted Rail - Donna Jacobi, Manager, Quality Systems – (RSI QAC

airperson)

Amsted Rail - Mark Michel, Director of Engineering/Quality Manager

Amsted Rail - Ed Weedmark, Manager, Quality Audits

Greenbrier Rail Services – Sara Hopper, Regulatory Manager Greenbrier Rail Services – Chad Meinholdt, Director of Quality Assurance

Greenbrier Management Services - Paul Conner, Performance Assurance Engineer, Regulatory Services Group

Marmon Rail - Ken Campbell, Manager Coating and Lining Processes

Marmon Rail - Jason Riggs, VP Technical Services

Progress Rail - Bob Wolbert, Director Quality

Railway Supply Institute – Sheena Prevette, Director of Regulatory and Industrial Affairs Salco Products, Inc. – Tom DeLafosse, Vice President, Regulatory Compliance Services

Trace Applications Inc. - Ted Power, President

Trinity Industries - Dean Matzo, Vice President, Quality

Trinity Industries - Michael Ruby, Director Quality Assurance

Trinity Industries - Jay Tullmieri, Vice President Portfolio Management

Union Tank Car - Jeffery Cameron, Director of Quality

W.E. Lott Company - Ric Olt, President

The RSI QAC has three technical advisory groups (TAG's): the M-1003 TAG, the Eduction TAG, and the Newsletter TAG. The M-1003 TAG will participate with with the AAR QAC M-1003 task force to develop the 2023 revision the AAR MSRP Section J, Specification for Quality Assurance. The Education TAG aims to Page 1 of 10





RSI M-1003 TAG





RSI M-1003 TAG

- RSI QAC worked with AAR QAC on a joint TAG to develop the 2022 revision of the M-1003 standard.
- RSI M-1003 TAG has been working on proposed revisions to M-1003 for 2024.
- Draft is complete and ready for discussions with AAR QAC.



Dave Ronzani AllTranstek, LLC



Upcoming Education and Networking



Railway Interchange 2023, Oct. 1-4 – Booth Sales are Open Now!

RAILWAY SUPPLY INSTITUTE



Rail Supply Economic Impact Report

Release February 2023





Quarterly ARCI and Rail Economic Data Webinar

QAC Technical and Economic Education 2023 Series







